

STONHARD *Solutions*

Stonhard's Stontec TRF and Stonclad GS Floors Make Healthcare Professionals Envious of Bio-Skills Lab in New York

Products used at Fusion Solutions

• Stontec TRF • Stonclad GS • Stontkote HT4



Fusion Solutions, a Bio Skills learning center located in Hicksville New York, prides themselves on offering the most advanced technologies in spine surgery training. The first facility of its kind in New York State that is not affiliated with a hospital or university is approved for training with cadavers. From their state of the art facility with computerized, warehousing and GPS tracked vehicles they deliver "Gold Standard" surgical products on demand directly to hospitals and surgeons through the most experienced and professional sales force in the industry.

When Fusion Solutions purchased their facility, there was a lot of work to be done. "The floor is the first thing they see and the floor system sets the tone for the quality of our work and our professionals," explains Vincent Guarino, President of Fusion Solutions. The structure they had purchased was an old HVAC fabricator, the facilities concrete floor, complete with cracks and divots were not a suitable environment for an FDA approved spinal surgery product distribution center and bio

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skills lab. Vincent continues to state, "Our lab is one of a kind, and we needed a floor covering that was both seamless and attractive."

Because of Stonhard's unprecedented reputation in the healthcare industry, Stonhard products were solely specified by the construction management team for the project. With the help of Stonhard's seamless flooring, Fusion Solutions were able to turn the dilapidated building into a world class facility.

Stonhard's Stontec TRF was installed in the Bio Skills laboratory, replicating an operating room environment to perform education seminars and train surgeons on cadavers.

Stonclad GS and Stontkote HT4 were installed in their warehouse, responsible for storing human tissue and spinal implants, as well as the autoclave and preparation areas.

Because of Fusion Solutions' unique distribution model, their Bio Skills lab and warehouse is also used for VIP tours for various hospital employees and healthcare professionals. They are required to obtain a clean environment that is both durable and



Stontec TRF and Stonclad GS floors create a clean and aesthetic environment for operation room simulation and training



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Bio Skills

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appealing for those touring and learning in the facility. “Our goal was to have a durable and attractive floor that our customers [healthcare professionals] would say ‘this is better than my operating room,’ and they always do,” states Vincent.

In addition to needing to keep their warehouse clean for healthcare and hospital professionals, Fusions Solutions is also visited periodically by inspectors from the State of New York and the FDA. “It is crucial for our business that their first impression is that of an organized, professional and clean facility,” explains Vincent.

The Stonhard Difference

Stonhard is the unprecedented world leader in manufacturing and installing high performance polymer floor, wall and lining systems. Stonhard maintains 300 project engineers and 175 application crews worldwide who will work with you on design specification, project management, final walk through and service after the sale. Stonhard’s single source warranty covers both products and installation.

